INTRODUCTION TO THE WALVIS BAY CORRIDOR GROUP

FACILITATING TRADE THROUGH UNIQUE PUBLIC-PRIVATE-PARTNERSHIPS



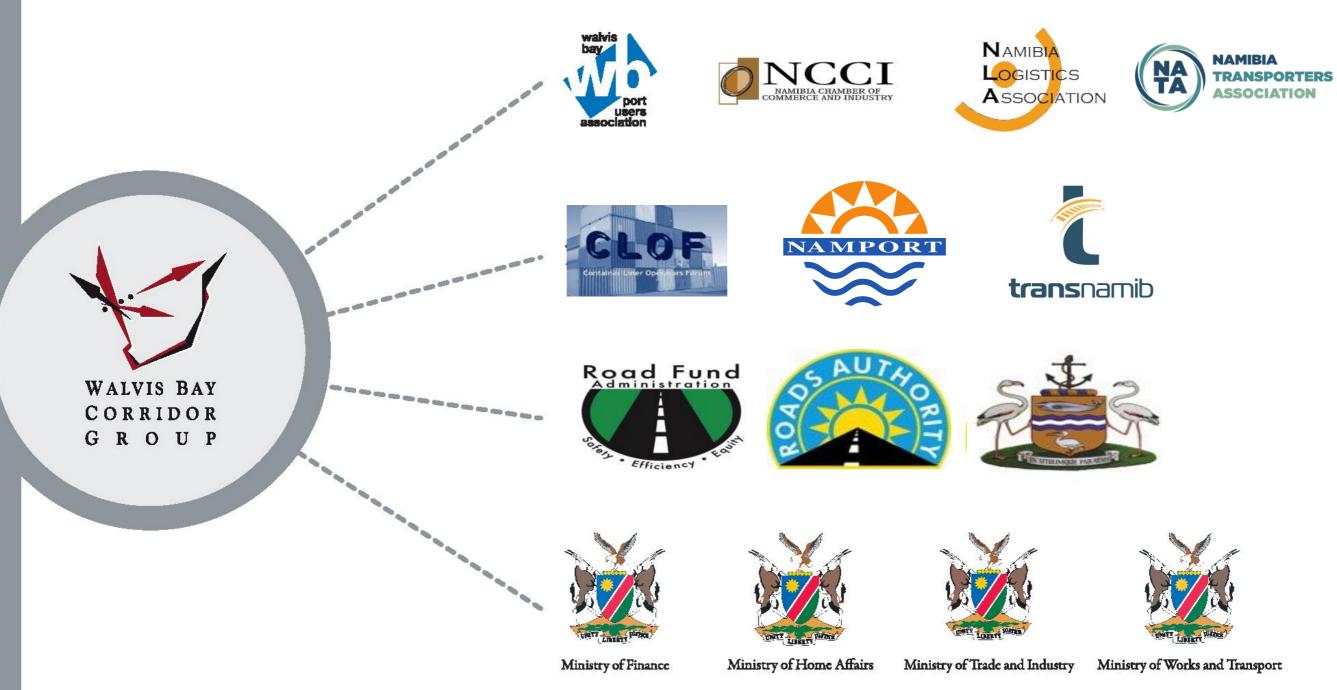


- 1. WBCG (Who we are)
- 2. WBCG Service Profile & Partnership
- 3. Investment Opportunities
- 4. Gate Way to the SADC Mall



WHO IS THE WALVIS BAY CORRIDOR GROUP?

A Public Private Partnership initiative



WBCG SERVICE PROFILE

- Business Development
- Trade / Cross border facilitation
- Infrastructure development Advocacy
- Create network between stakeholders
- Serve as facilitation center
- Wellness Service
- Spatial Development Initiatives
- > Namibia Logistics Hub

Walvis Bay Corridors

• TRANS KALAHARI

Botswana, SA, Zimbabwe

• WALVIS BAY-NDOLA-

LUBUMBASHI (AKA TRANS

CAPRIVI)

Zambia, Zimbabwe, Malawi,

DRC

• TRANS CUNENE

Angola

• TRANS ORANJE

Northern Cape Province





Footprint

USA?

Europe 2020

Sao Paulo, Brazil

opened in 2012

Lubumbashi, DRC opened in 2012
Lusaka, Zambia opened in 2005
Windhoek, Namibia opened in 2000
Johannesburg, RSA opened in 2008

Far East??

WBCG Business Development Offices

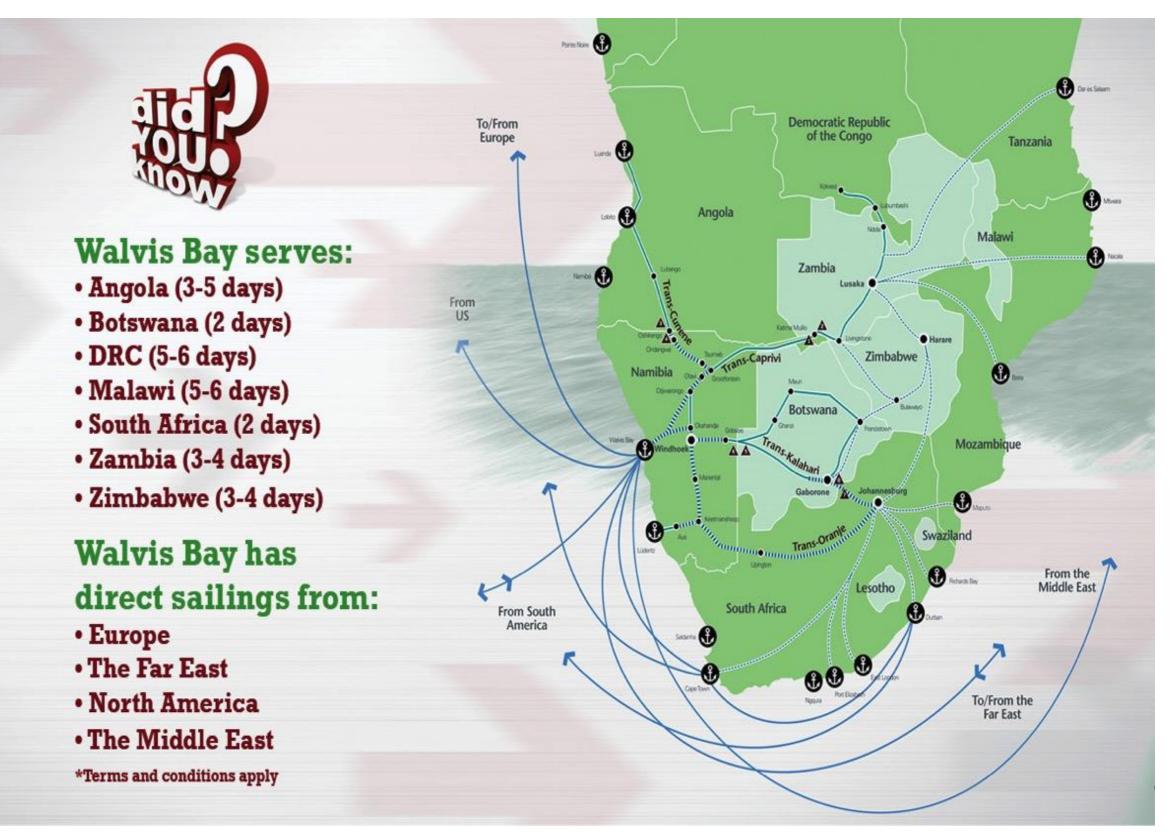


STRATEGIC LOCATION & INTERNATIONAL SHIPPING LINKS

- Strategic location
- Gateway to West coast of Africa

- International Shipping connections
- Main economic centres in the world

TIME TO THE MARKET





WBCG PARTNERSHIPS





United Nations Economic Commission for Africa











WALVIS BAT CORBIDOR G R O U F





WELLNESS SERVICE

- Facilitates and supports fight against HIV/Aids
- Provision of general wellness interventions

Workplace Wellness

Wellness Centres

Mobile Clinics















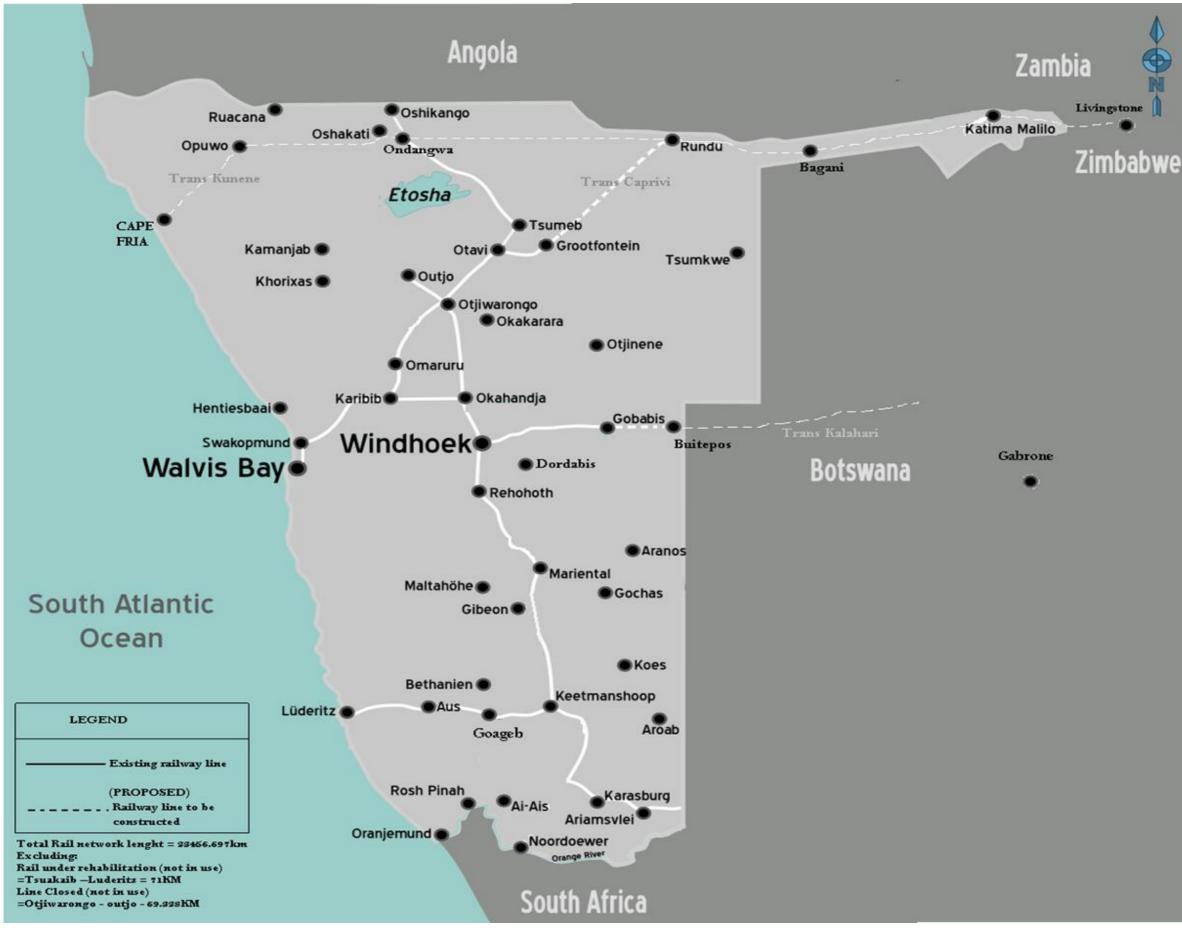




RAIL (FUTURE) NETWORK

WALVIS BAT

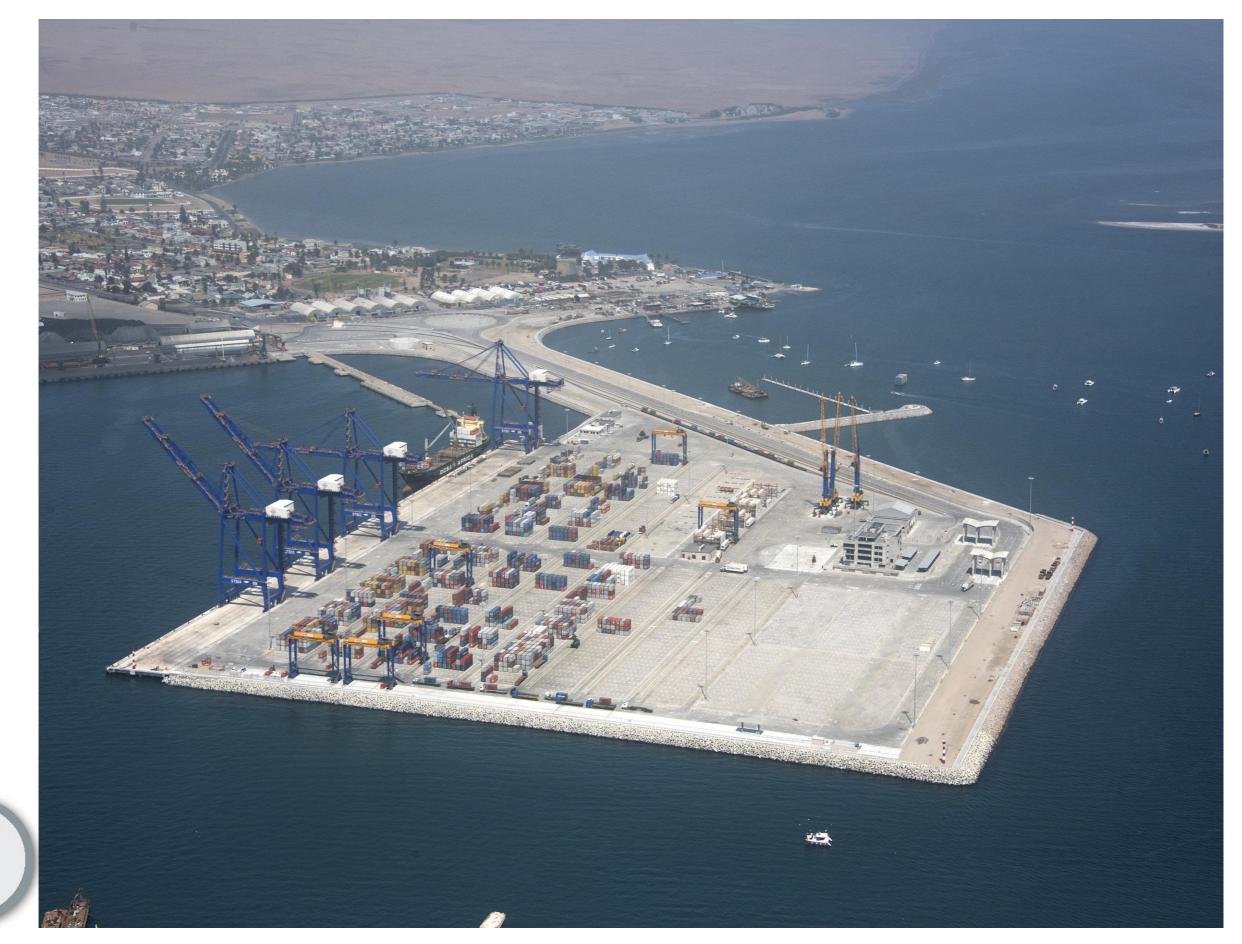
CORRIDOR G R O U F





WALVIS BAT CORBIDOR G R O U F

NEW CONTAINER TERMINAL



NAMIBIA AT A GLANCE



- GDP (2018): US\$ 13.72 billion
- Export volume (2018): US\$ 6.6
- billion
- Import volume (2018): US\$ 7.9 billion
- **Top Export products:** Diamonds, Uranium, Fish, Grapes, Copper
- Top Import products: Copper, oils and mineral fuels; industrial machinery.
- Key export markets: China, South Africa, Belgium, Botswana, the UK, Spain, France, Zambia and Italy
- Key import markets: South Africa, Zambia, China, Botswana,, UK, USA
- Currency: Namibian Dollar (NAD); pegged on a 1:1 basis against the South African Rand

INVESTMENT OPPORTUNITIES AGRICULTURE/ AGRO-INDUSTRY

- Environmentally friendly irrigation techniques
- Cultivation of fruits and vegetables
- Meat, fish, fruits and vegetable processing
- Expansion of the food industry
- Processing of karakul wool, cattle leather and wild silk

ЛGC

- Customized agricultural machinery & equipment
- Cooling rooms, maturation rooms, testing laboratories
- Agricultural training centres

INVESTMENT OPPORTU TOURISM



- Car hire
- Adventure tourism/activities
- Sport tourism (both leisure and professional, e.g. iron man, extreme marathons etc.)
- Facilities for medical and recuperation tourism
- Conferencing facilities for business tourism
- Cultural tourism & JVs with conservancies
- Training facilities in hotel industry, tourism industry or gastronomy industry

INVESTMENT OPPORTUNITIES FISHERIES



 Namibia's 1,500 km
coastline is recognised as one of the world's richest fishing grounds

- Namibia is among the world's top 10 fishing nations
- Fish processing, canning and packaging
- Shellfish production downstream activities
- Ship and marine exploration, maintenance and components
- Mariculture and aquaculture

INVESTMENT OPPORTUNITIES MANUFACTURING & PROCESSING



- Processing of fruits, vegetables, fish and beef
- Automotive assembly, parts and components
- Fertiliser and petrochemicals
- Wood processing and furniture making
- Pharmaceuticals
- Assembling of electronic devices and components
- Steel and glassware manufacturing
- Production of textiles and garments
- Manufacturing of leather products (footwear, clothing, upholstery, etc.)

INVESTMENT OPPORTUNITIES MINING AND ENERGY



 Exploration, prospecting, mining and beneficiation

- •Oil and gas exploration
- Hydro-power, wind, solar, biomass power generation
- RE systems for selfsupply RE large-scale plants > 5 MW (for NamPower through public tenders/ competitive bidding)

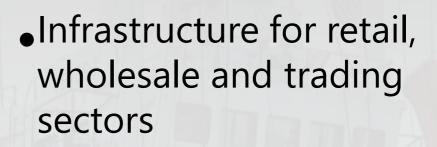
INVESTMENT OPPORTUNITIES TRANSPORT & LOGISTICS



 High demand for transport and logistics services Customized logistics solutions for sectors such as mining, agriculture, health care, oil and gas industries, etc.

- Training and education in logistics sector
- Upgrade & expand rail infrastructure
- Customized logistics innovations for rural areas
- Establishment of large logistics parks

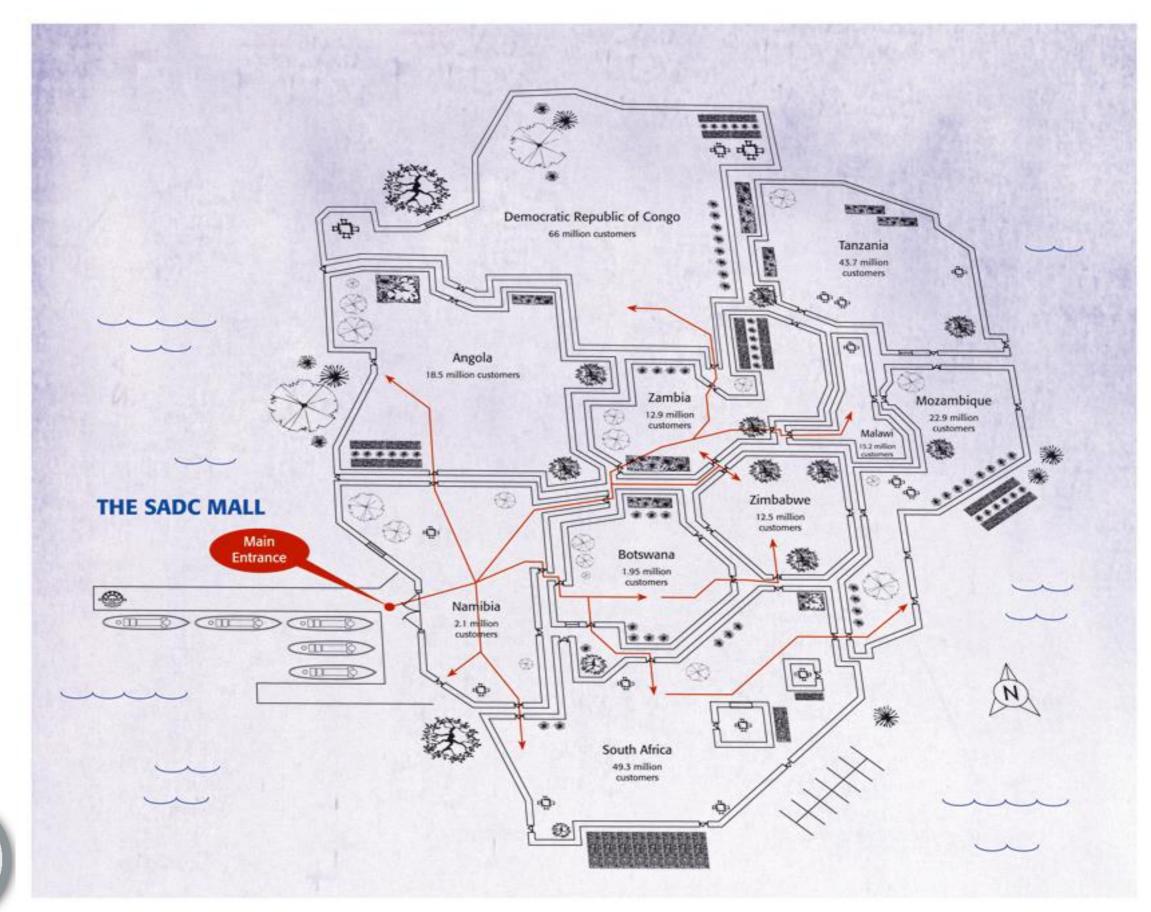
INVESTMENT OPPORTUNITIES INFRASTRUCTURE



- Port of Walvis Bay expansion
- •Walvis Bay SADC Gateway Port
- •Expansion of airport capacity
- Ship repair yards
- Dry bulk terminals, carloading terminals
- Storage facilities, in particular cold storage facilities
- Industrial parks



GATEWAY TO THE SADC MALL



WALVIS BAT CORBIDOR G R O U J

PAST AND FUTURE

- •1994 Fishing Port
- •2000 Deepening of port to 12.8 m
- •2004 First Hinterland cargo
- •2011 Deepening of port to 14 m
- •2016 Port Expansion
- •2020 Railway links to all neighbouring markets

•2025 –Logistics & Distribution Hub for Southern Africa



THANK YOU FOR YOUR KIND ATTENTION

